

# ALA

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## DISTRIBUTION, L.C.

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September 3<sup>rd</sup>, 2003

Honorable Bryant L. Van Brakle  
Secretary  
Federal Maritime Commission  
800 North Capitol Street, N.W.  
Washington, D.C. 20573

RE: Petition of National Customs Brokers and Forwarders  
Association of America, Inc. for a Limited Exemption From  
Certain Tariff Requirements of the Shipping Act of 1984

Petition No. ~~03~~ P5-03

Dear Secretary Van Brakle:

I am Aldo Wrvs, Vice-President/General Manager.

**Cala** Distribution, L.C. **FMC** License #17802N, an NVOCC with office  
headquartered in Miami, FL providing services through numerous agents in the  
Caribbean and Latin-American markets.

Costs associated with maintaining, filing, up keeping, and subscription  
costs:

1. Establishing a tariff website: \$900.00
2. The annual cost of subscribing to a tariff publishing service:  
\$750.00 + \$1200.00 yearly average for maintaining and publishing  
required rates.
3. Number of hours and costs spent each month in maintaining the  
tariff website 'or making changes to tariff: 10 hours, costing  
estimated at about: \$315.00
4. Costs assessed to persons seeking to access the tariff: None
5. Number of times shippers or other persons have accessed tariff:  
None, thus we do not recoup these associated expenses.

# **ALA**

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## **DISTRIBUTION, L.C.**

*Presently we average about 0.5% of the company's costs that are related directly or indirectly through supervisory effort to rate tariff compliance.*

*Current/y 700% of all rates are separately negotiated with shippers as opposed to already being in our tariff.*

*The present rate tariffs requirements are not useful to our company or our customers for the following reasons:*

*Shippers don't access or rely on NVOCC rate tariffs.*

*Rates are negotiated with clients on a one to one basis, then published as required and agreed upon.*

*Flexibility is also needed and required because rates are negotiated with the steamship lines*

*Result of this change of being exempted will result in a cost savings from publishing and maintaining rate tariffs and would be passed along to our clients.*

I, Aldo Wvres declare under penalty of perjury that the foregoing is true and correct. Further I certify that I am qualified and authorized to file this verified statement.

Executed on: September 3<sup>rd</sup>, 2003.



Aldo Wvres

Vice-President

Cala Distribution, L.C.  
FMC#: 17802N